

# Gilat Divisions

## Forward Looking Statements Disclaimer

Certain statements made herein that are not historical are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. The words “estimate”, “project”, “intend”, “expect”, “believe” and similar expressions are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties. Many factors could cause the actual results, performance or achievements of Gilat to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, inability to maintain market acceptance to Gilat’s products, inability to timely develop and introduce new technologies, products and applications, rapid changes in the market for Gilat’s products, loss of market share and pressure on prices resulting from competition, introduction of competing products by other companies, inability to manage growth and expansion, loss of key OEM partners, inability to attract and retain qualified personnel, inability to protect the Company’s proprietary technology and risks associated with Gilat’s international operations and its location in Israel, including those related to the current terrorist attacks by Hamas, the war and hostilities between Israel and Hamas, Israel and Hezbollah. For additional information regarding these and other risks and uncertainties associated with Gilat’s business, reference is made to Gilat’s reports filed from time to time with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements for any reason.

### Unaudited/Non-GAAP Financial Measures

This presentation includes financial data that is not audited and financial data that was not prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). Non-GAAP financial measures mainly exclude, if and when applicable, the effect of stock-based compensation expenses, amortization of purchased intangibles, lease incentive amortization, other non-recurring expenses, other integration expenses, other operating income, net, and income tax effect on the relevant adjustments. Gilat believes these non-GAAP financial measures provide consistent and comparable measures to help investors understand Gilat’s current and future operating performance. However, our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read in conjunction with Gilat’s consolidated financial statements prepared in accordance with GAAP.

## Gilat is launching its new organizational structure and segment reporting!

This new structure is an outcome of a strategic process which identified our main growth opportunities, and that also led to our recent acquisitions. Our new org structure will allow us to more precisely focus and serve the growing defense market and the increasing opportunities in the commercial NGSO and VHTS market, specifically the IFC segment within that market. We also believe that this structure will provide investors with greater insight into Gilat’s business lines and simplify the understating of our operations.

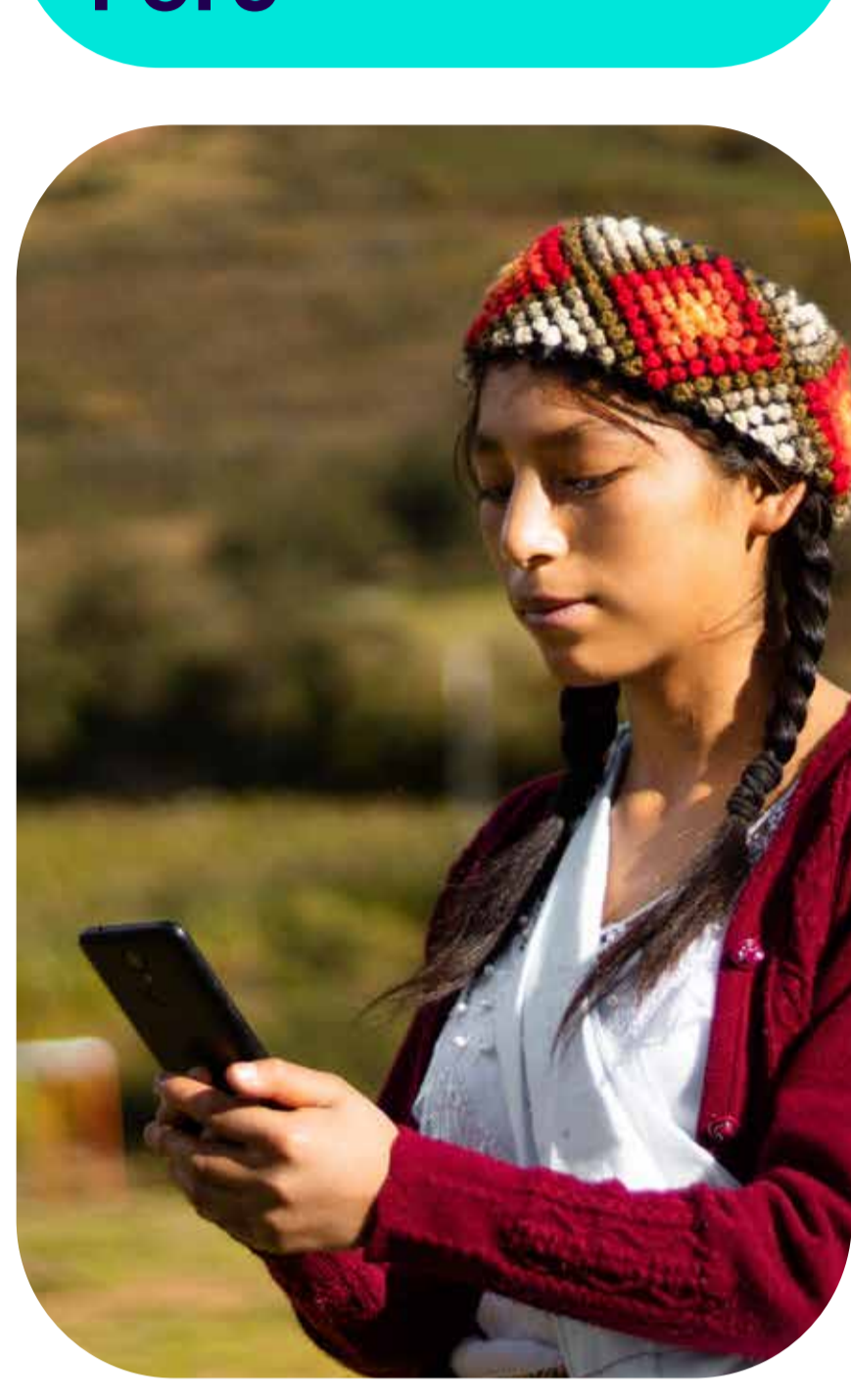
Gilat Defense



Gilat Commercial



Gilat Peru



## Gilat Defense

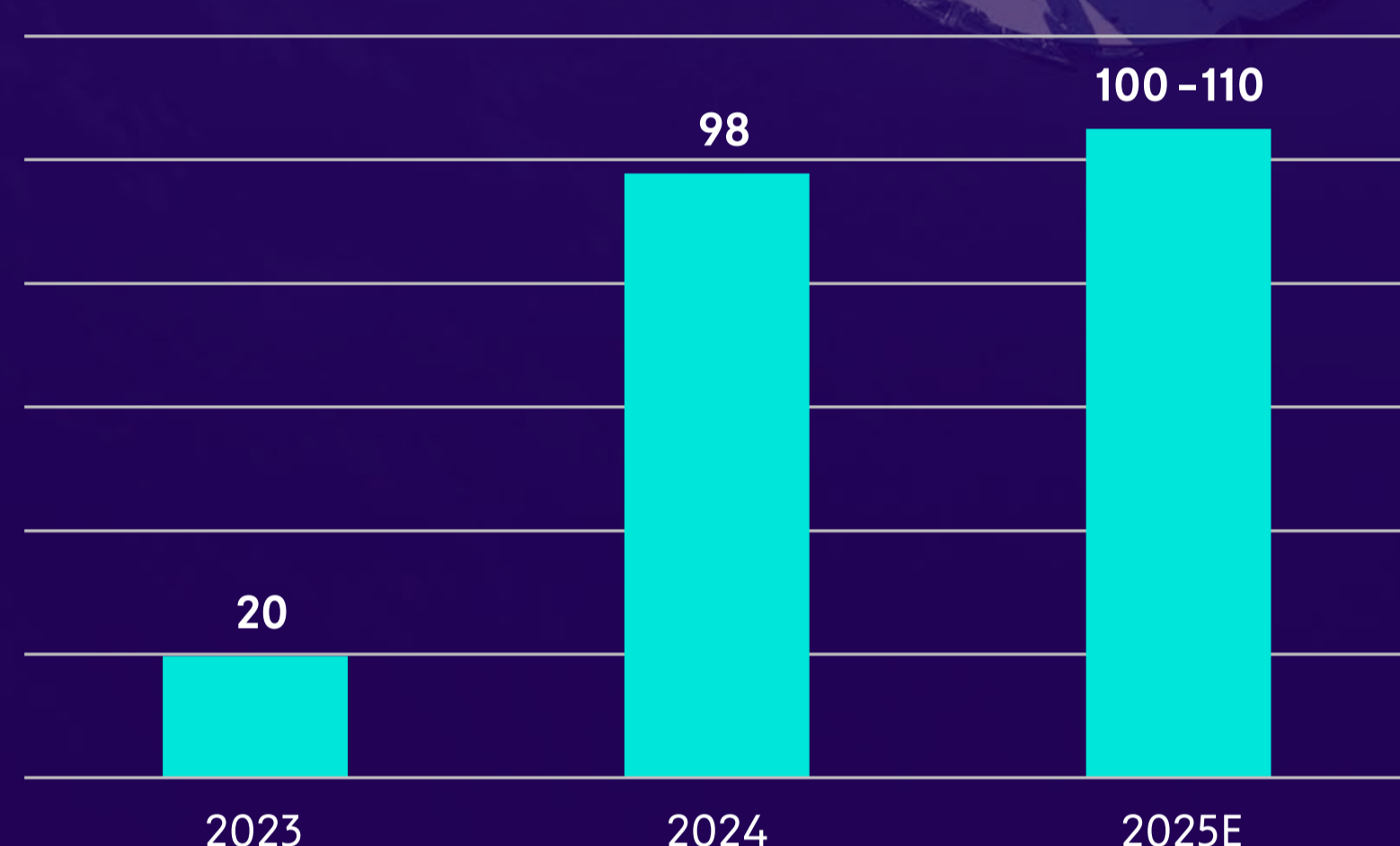
Provides secure, rapid-deployment solutions for military organizations, government agencies, and defense integrators, with a strong focus on the U.S. Department of Defense

Delivers secure, rapid-deployment solutions and battlefield connectivity

Integrated products and solutions from Gilat, Gilat DataPath, and Gilat Wavestream

Gilat’s 2023 acquisition of DataPath Inc. is the foundation of our Defense division, enabling us to deliver cutting-edge, mission-critical satellite communications solutions

### Annual Revenues (US\$ millions)



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## Gilat Commercial

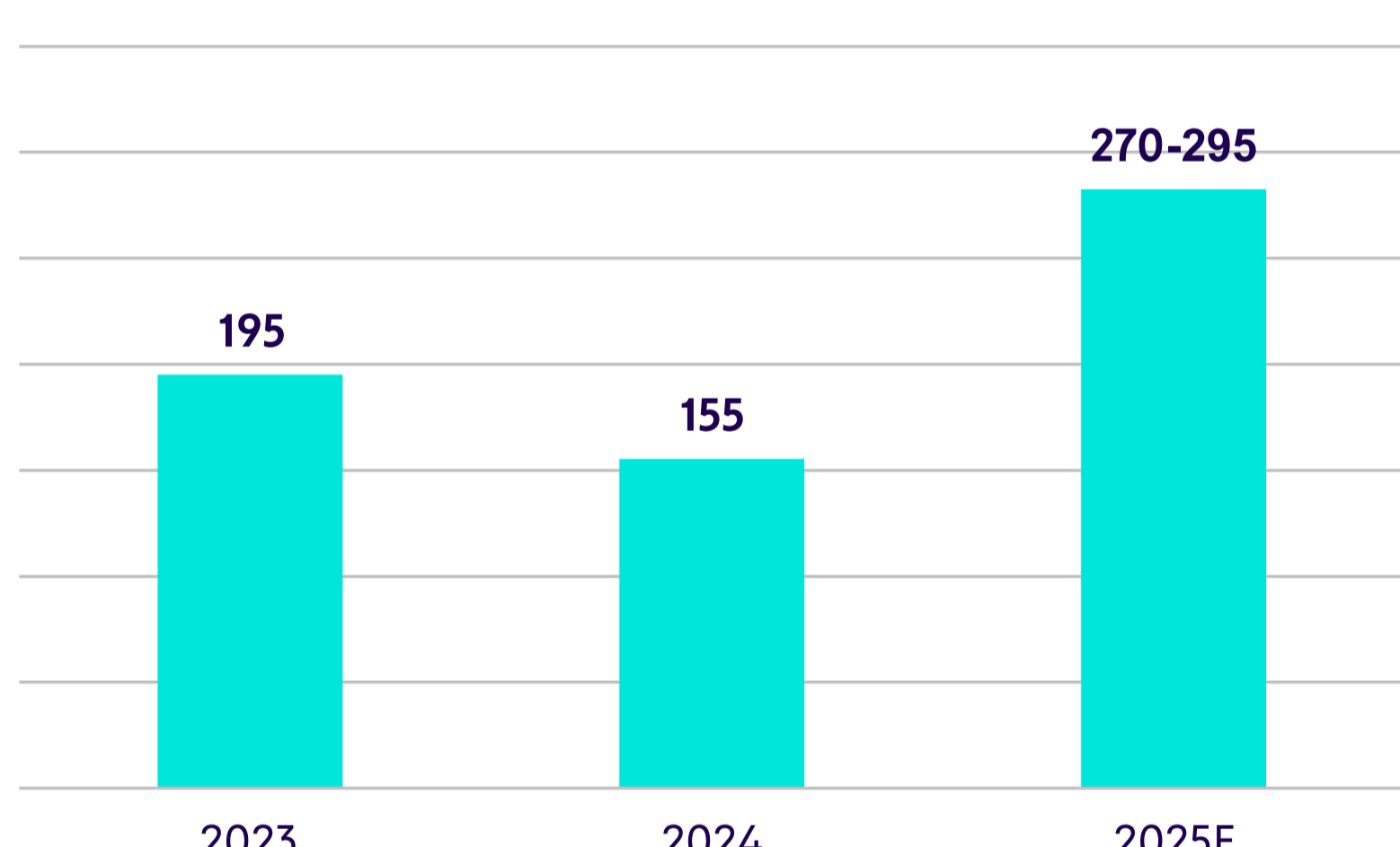
Provides advanced broadband satellite communication networks for IFC, Maritime, Emergency Communication, Enterprise and Cellular Backhaul

Leading Multi-Orbit Revolution

Partner of choice for global and regional satellite operators, HTS, VHTS, and NGSO constellations with turnkey solutions for service providers, satellite operators, and enterprises

Growing demand for IFC: Acquisition of Stellar Blu is cornerstone of the division, strengthening position in the high-growth IFC market

### Annual Revenues (US\$ millions)



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## Gilat Peru

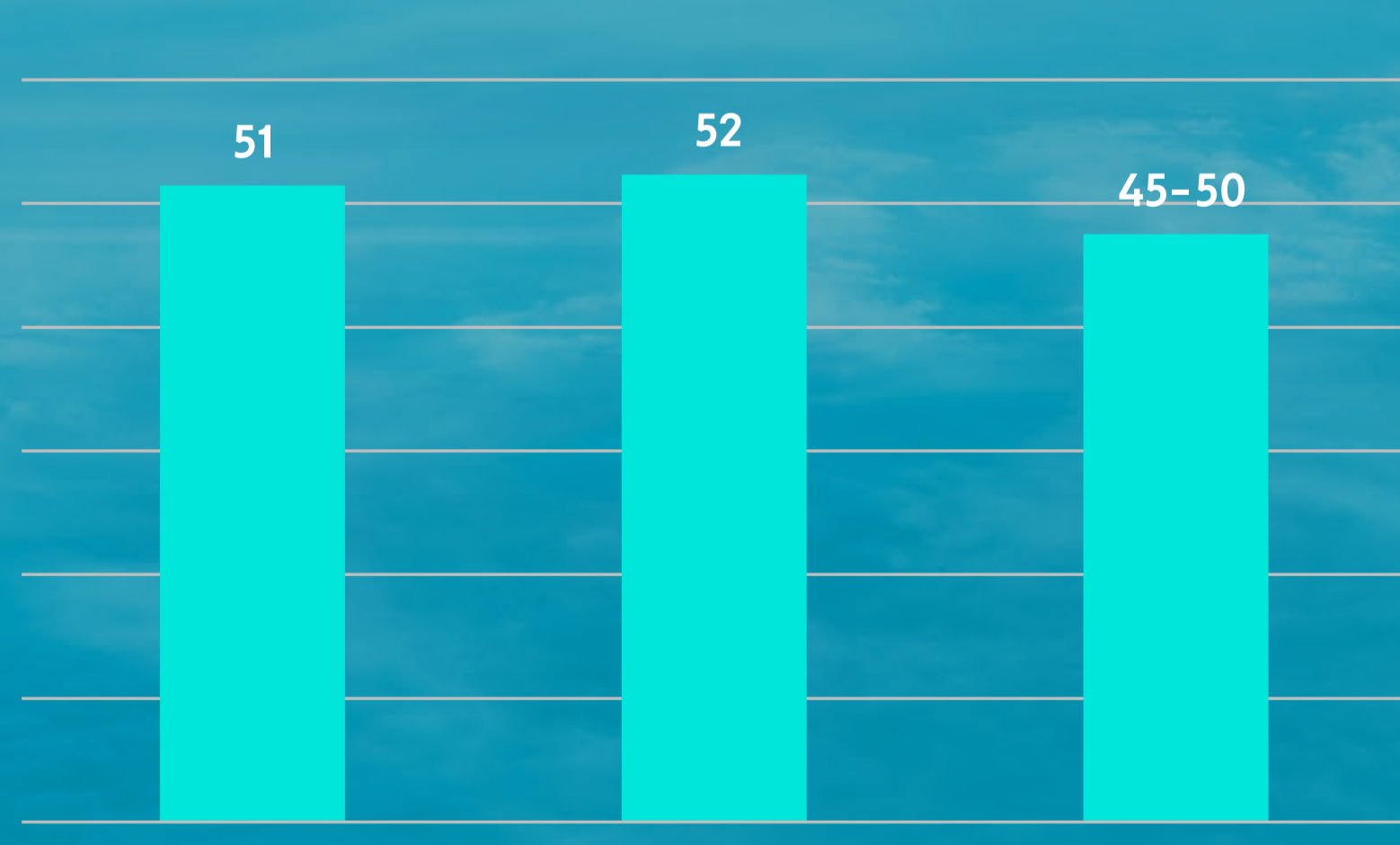
Focused on digital and social inclusion and end-to-end telco solutions, including large scale network projects, with a focus on government solutions across Peru

Provides terrestrial fiber optic and wireless network and satellite network construction and operations

Plays a vital role in bridging the digital divide, connecting underserved communities, and delivering high-quality telecommunications services

Majority of the revenues are recurring from our major customers in the region, among them: Pronatel, IPT, America Movile and more

### Annual Revenues (US\$ millions)



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## Historical Information - Unaudited

US\$ Millions

Non-GAAP

2024	Commercial	Defense	Gilat Peru	Total
Revenue	155.3	97.8	52.3	305.4
Gross Profit	76.0	28.5	12.5	117.0
Operating Income	24.3	3.8	3.8	31.9
Adj. EBITDA	31.0	5.6	5.6	42.2

2023	Commercial	Defense	Gilat Peru	Total
Revenue	195.0	19.7	51.4	266.1
Gross Profit	93.3	7.5	5.0	105.8
Operating Income	29.0	(2.2)	(3.3)	23.5
Adj. EBITDA	37.1	(1.3)	0.6	36.4

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